Ciscom Corp.

MANAGEMENT'S DISCUSSION AND ANALYSIS

FOR THE PERIOD OF JANUARY 1, 2026 to SEPTEMBER 30, 2026

(EXPRESSED IN CANADIAN DOLLARS)

EXECUTIVE SUMMARY

Revenue & Gross Profit

- Q3 2026 Sales of **$7.708M**, up **$2.487M or 47.6%** YoY (Q3 2025).
- YTD 2026 Sales of **$18.401M,** up **$2.326M or 14.5%** YoY (2025).
- Q3 2026 Gross Profit of **$1.458M**, up **$0.870M** or **147.9%** YoY (Q3 2025).
- YTD Gross Profit of **$3.697**, up **$0.422M** or **12.9%** YoY (2025).

Expenses

- Strong cost discipline:
    - Q3 2026 cash operating expenses reduced by **$146k or 13.4%** YoY (Q3 2025).
    - YTD 2026 expenses reduced **$184k or 6.2%** YoY (2025).
- Directors' fees suspended indefinitely.

EBITDA (Operating Profit) & Net Income

- YTD 2026 EBITDA of **$9102k**, up **$606k** or **199.3%** YoY.
- YTD 2026 Net Income on a cash basis of **$616k**, up **$455k or 283.5%** YoY.
- Reduced YTD 2026 Net Loss to **$225k**, an improvement of **$556k or 71.2%** YoY.

Balance Sheet & Liquidity

- Term loan fully repaid in October 2025.
- Revolving facility reduced to **$875k**, extended to **April 30, 2027**.
- All bank's covenants met; **covenants removed** after term loan repayment.
- Convertible Debenture repayment of **$195k** in the first 9 months of 2026.
- Company remains focused on cash management and debt reduction.
    - Bank debt and convertible debenture reductions of **$2.628M** since January 1, 2025.
    - Improved working capital by **$947k** since January 1, 2025.
    - Improved working capital by **$557k** since December 31, 2025.

Outlook

- Management expects **YoY growth in 2026**.
- The Company and its subsidiaries continue to **enhance and diversify their proprietary service offerings integrating AI.**
- Future acquisitions depend on securing additional equity and financing at the right costs.

Please read the entire MD&A to properly understand the context of the above statements.

Introduction

The following Management's Discussion and Analysis ("**MD&A**") of the consolidated financial condition and results of the operations of Ciscom Corp. (the "**Company**" or "**Ciscom**") and its wholly owned subsidiaries Market Focus Direct Inc. ("**MFD**"), and 1883713 Ontario Inc. ("**188Ont**") and its wholly owned subsidiary Prospect Media Group Ltd. ("**PMG**") constitutes management's review of the factors that affected the Company's financial and operating performance from January 1, 2026 to March 31, 2026 with respective comparative periods.

These interim consolidated financial statements were approved by the Company's Board of Directors and authorized for issue on October 27, 2026.

The Company's common shares started trading publicly on June 30, 2023, on the Canadian Securities Exchange (CSE: CISC) and on the OTC Markets on October 16, 2023 (OTBQC: CISCF).

This MD&A was written to comply with the requirements of NI 51-102 – *Continuous Disclosure Obligations*. This discussion should be read in conjunction with the audited financial statements of the Company and the notes thereto. Results are reported in Canadian dollars, unless otherwise noted. The Company's consolidated financial statements and the financial information contained in this MD&A are prepared in accordance with International Financial Reporting Standards ("**IFRS**") as issued by the International Accounting Standards Board and interpretations of the IFRS Interpretations Committee. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. Information contained herein is presented as of September 30, 2026, unless otherwise indicated.

For the purposes of preparing this MD&A, management, in conjunction with the Board of Directors (the "**Board**"), considered the materiality of information. Information is considered material if: (i) such information results in, or would reasonably be expected to result in, a significant change in the market price or value of Ciscom common shares; (ii) there is a substantial likelihood that a reasonable investor would consider it important in making an investment decision; or (iii) it would significantly alter the total mix of information available to investors. Management, in conjunction with the Board, evaluates materiality with reference to all relevant circumstances, including potential market sensitivity.

This MD&A contains forward-looking information as further described in the "*Cautionary Note Regarding Forward-Looking Information*" at the end of this MD&A. Please also refer to those risk factors identified or otherwise indirectly referenced in the "*Risks and Uncertainties*" section below.

a) Description of Business

The Company was incorporated under the *Business Corporations Act* (Ontario) ("OBCA") on June 29, 2020. The Company's head office, principal address and registered and records office is located at 20 Bay Street, Suite 1110, Toronto, Ontario, M5J 2N8. The Company manages and acquires businesses in the information, technology and communications ("ICT") sector specializing in the AdTech/MarTech arena. The Company's financial year ends on December 31.

MFD was incorporated under the Business Corporations Act (Ontario) ("OBCA") on November 15, 1991. As of April 1, 2023, MFD operates virtually. MFD is a technology driven organization that has developed unique proprietary software applications which enables the processing of big data very efficiently. On a day-to-day basis, MFD provides analytics, customer acquisition strategies, digital

marketing, direct mail, flyer distribution management, and related services to Canadian retailers and business-to-consumer companies. MFD uses proprietary, sophisticated software applications (MFD's IP) to provide fully customized marketing solutions to retail customers in a wide range of industries. MFD's financial year ends on December 31.

188Ont was incorporated under the Business Corporations Act of Ontario on October 30, 2012. 188Ont, including its wholly owned subsidiary PMG, (together referred to as "188Ont") is a retail focused, data-driven, integrated media agency. 188Ont provides marketing services to a broad range of major retail clients across Canada, including consumer data & analytics, media planning and buying for advertisers across Canada, with leading expertise in the optimization and integration of print and digital media channels. 188Ont leverages its 20+ year expertise in analyzing consumer and market data, to provide clients with vital insights and information used to build integrated media strategy (traditional and digital) and enhance marketing spend effectiveness. 188Ont's and PMG's financial year ends on December 31.

b) *Cautionary Note Regarding Forward-Looking Information. This MD&A contains certain forward-looking information and forward-looking statements, as defined in applicable securities laws (collectively referred to herein as "forward-looking statements"). These statements relate to future events or the Company's future performance. All statements other than statements of historical fact are forward- looking statements. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "continues", "forecasts", "projects", "predicts", "intends", "anticipates" or "believes", or variations of, or the negatives of, such words and phrases, or statements that certain actions, events or results "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those anticipated in such forward-looking statements. The forward-looking statements in this MD&A speak only as of the date of this MD&A or as of the datespecified in such statement. The following table outlines certain significant forward-looking statements contained in this MD&A and provides the material assumptions used to develop such forward-looking statements and material risk factors that could cause actual results to differ materially from the forward-looking statements.*

Inherent in forward-looking statements are risks, uncertainties, and other factors beyond the Company's ability to predict or control. Please also refer to those risk factors referenced in the "*Risk Factors*" section below. Readers are cautioned that the above chart does not contain an exhaustive list of the factors or assumptions that may affect the forward-looking statements, and that the assumptions underlying such statements may prove to be incorrect. Actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this MD&A.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the Company's actual results, performance or achievements to be materially different from any of its future results, performance or achievements expressed or implied by forward-looking statements. All forward-looking statements herein are qualified by this cautionary statement. Accordingly, readers should not place undue reliance on forward-looking statements. The Company undertakes no obligation to update publicly or otherwise revise any forward-looking statements whether as a result of new information or future events or otherwise, except as may be

required by law. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements, unless required by law.

c) Financial and Operating Highlights

Basis of Presentation

The following discussion and analysis of the Company's financial condition as at September 30, 2026 should be read in conjunction with the Company's annual audited consolidated financial statements and prior quarters interim consolidated financial statements posted on SEDAR Plus. The audited and interim consolidated financial statements were prepared in accordance with International Financial Reporting Standards ("IFRS"). All figures are expressed in Canadian dollars unless otherwise indicated. The auditor's report in the December 31, 2025 audited consolidated financial statements include a statement referring to material uncertainty related to Company continuing as a going concern which is further detailed in the complementary notes.

See "Risk Factors" for a discussion of the risks inherent in the business of the Company, which may also affect its continuing financial conditions, cash flows and operating results.

Ciscom's principal business is managing, investing in and acquiring operating companies in the ICT sector and assuming an active role in the management of these companies to mitigate risk and maximize growth. The Company defines itself as an enabling business accelerator.

The Company targets companies in such areas as:

1. Companies in the ICT sector; and
2. Companies using technology to process data, incorporate external databases, documents and information to deliver the products and services.

In addition to its investment and acquisition activities, the Company's business mandate includes the negotiating strategic joint ventures and the identification of the implementation of synergies through shared services.

Operating Segment(s)

As the two subsidiaries of the Company are in the same sector at period and year end, the operations are under one general segment as products and services are intertwined, there is no distinct reporting division(s), no divisional or departmental statement of profit and loss, no distinct physical location(s) and staff are blended amongst accounts. Considering the synergies and shared resources, the Company and its subsidiaries operate as one operating segment. All clients are domestic (Canadian).

Critical Accounting Estimates

The preparation of these financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the consolidated financial statements and the reported amount of revenue and expenses during the period. Financial statement items subject to significant management judgment include:

- Impairment of accounts receivable or provision for clients' bad debt – Management exercises judgement to determine whether accounts receivable are in good standing and closely follow remittances. The Company makes use of a simplified approach in accounting for trade and other receivables as and records the loss allowance as lifetime expected credit losses. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point

during the life of the financial instrument. In calculating, the Company uses its historical experience, external indicators and forward-looking factors specific to the debtors and the economic environment. If in a subsequent year, the amount of the estimated impairment loss increases or decreases due to an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or decreased by adjusting the carrying value of the financial assets.

- Impairment of assets – Management exercises judgement to determine whether indicators of impairment exist, and if so, management must estimate the timing and amount of future cash flows from sales. Intangible assets acquired through asset acquisitions or business combinations are initially recognized at fair value. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment loss. The intangible assets with definite lives are amortized on a straight-line basis over their estimated useful lives unless such lives are deemed indefinite. The Company evaluates the reasonableness of the estimated useful lives of these intangible assets on an annual basis.

Management made estimates and assumptions; actual results may differ materially from those estimates.

Changes in Accounting Policies
There were no changes in accounting policies during the periods.

Corporate
On June 29, 2020, the Company was incorporated under the Ontario Business Corporation Act, and authorized to issue an unlimited number of shares of the following classes:

a. Common shares;
b. Class A preferred shares; and,
c. Class B Preferred shares.

As of September 30, 2026 and December 31, 2025, the Company has a total of 59,519,582 issued and outstanding Ciscom Shares for a total consideration of $10,483,065.

The Company has reserved a rolling 10% of its issued and outstanding Common Shares for its Stock Option Plan. A total of 3,010,500 Ciscom Options are in circulation as of September 30, 2026 (December 31, 2025: 2,700,500). Each option consists of one Common Share exercisable for 5 years.

As part of its capital raising efforts, the Company issued warrants from November 2021 to February 2023 with a 3-year expiry date. Each of ten (10) shares purchased during this period gave the owner one warrant to purchase one share at the exercise price of $1.00 per share. A total of 483,044 warrants were issued, and at September 30, 2026, they have all expired (December 31, 2025: 415,873 warrants had expired). The value of the warrants was determined to be nil on issuance.

In October 2022, a total of 500,000 performance warrants were issued to two executives of the company. Each performance warrant entitles the owner to purchase one share at the exercise price of $0.25 until their expiry on May 31, 2025. The issued performance warrants expired and the incentive was discontinued in June 2025. The value of the warrants was determined to be nil on issuance.

In relation to the Company's private placement that closed in December 2024, the Company issued 5,668,750 warrants entitling the owner to purchase one Common share per warrant at a price of

$0.15 for a period of 2 years ending to December 23, 2026. The value of the warrants was determined to be nil.

d) Trends and Economic Conditions

Management regularly monitors economic conditions and estimates, their impact on the Company's operations and incorporates these estimates in both short-term operating and longer-term strategic decisions. Of considerations are:

- Interest rate fluctuations;
- Availability of suitable business for acquisition; and,
- Ability to obtain funding.

At the date of this MD&A, the effects of the pandemic are mainly behind us from a medical point of view. There are lagging economics consequences that will remain for a period of time. While interest rates have increased to levels not seen in years, then have been reduced, the employment market remains strong as per the employment reports from both the American and Canadian authorities, and the retail spend levels are solid. As such, management believes the business will continue and, accordingly, the current situation has not impacted management's going concern assumption. However, it is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

See "*Cautionary Note Regarding Forward-Looking Information*" above.

e) Outlook

As the Company has achieved its public company status at the end of June 2023, it has now re-initiated acquisition opportunities that have the potential to be suitable to Ciscom's objectives. In addition, management will review project submissions, and conduct independent research, for opportunities in such jurisdictions and businesses as it may consider prospective.

There is no assurance that capital will be available to the Company in the future in the amounts or at the times desired or on terms that are acceptable to the Company, if at all. See "*Risks and Uncertainties*" below.

f) Selected Financial Information

The following is selected financial information related to the company's assets and operations.

Balance sheet information

	30-Sep-26	31-Dec-25
Current assets	$3,774,174	$3,662,855
Non-current assets	9,146,669	10,267,179
Total assets	**$12,920,843**	**$13,930,034**
Current liabilities	$7,225,096	$7,670,637
Non-current liabilities	1,498,916	1,845,920
Shareholders' equity	4,196,831	4,413,477
Total liabilities & Shareholders' equity	**$12,920,843**	**$13,930,034**

In January 2026, the Company and one of its suppliers agreed on a repayment schedule over a 2-year period. An amount of $1,389,630 is not payable in 2026 and is only payable in 2027 and 2028. The Company is making payments of $25,266 per week over 104 weeks.

g) Off-Balance Sheet Arrangements

As at September 30, 2026 and December 31, 2025, the Company did not have any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on the results of operations or financial condition of the Company including, without limitation, such considerations as liquidity and capital resources that have not previously been discussed.

h) Financial Highlights

Sales and Cost of Sales

Ciscom's two subsidiaries have historically principally served the retail sector and sales are aligned to this sector. The Canada Post Corporation ("CPC") labor dispute that started in the fall of 2024 has negatively impacted revenue in Q4 2024 through Q4 2025.

Sales for Q3 ended September 30, 2026 were **$7.708M**, a significant increase of **$2.487M** or **47.6%** when compared to the same period in 2025. YTD September 30, 2026, sales were **$18.401M**, a solid increase of **$2.324M** or **14.5%** when compared to the same period in 2025.

Cost of Sales

Cost of Sales are relative to volumes and the lines of business mix. In the tables below, for comparative purposes and proper alignment of revenue and expenses, the Q2 2025 Costs of Sales were adjusted (increased) by an amount of $0.500M which were the credits received from suppliers linked to a client that filed CCAA that impacted F2024 results.

Gross Profit

Gross Profit for Q3 ended September 30, 2026 was **$1.458M**, a significant increase of **$0.870M** or **147.9%** when compared to the same period in 2025. YTD September 30, 2026, Gross Profit was **$3.697M**, a sound increase of **$0.422M** or **12.9%** when compared to the same period in 2025.

Comparative sales and gross profit results for the quarter ended September 30, 2026, 2025 and 2024, and YTD for the same years are the following:

	Q3 (September 30): 2026, 2025 & 2024 Sales and Gross Profit						
	2026	2025	2024	YoY variation to 2025		YoY variation 2026 to 2024	
	$	$	$	$	%	$	%
Sales	7,708,168	5,221,373	8,614,664	2,486,795	47.6%	-906,496	-10.5%
Cost of Sales *	6,250,507	4,633,356	7,059,139	1,617,151	34.9%	-808,633	-11.5%
Gross Profit	1,457,661	588,017	1,555,525	869,644	147.9%	-97,864	-6.3%
Gross Margin	18.9%	11.3%	18.1%	35.0%	67.9%	10.8%	4.7%

	Year-To-Date September 30: 2026, 2025 & 2024 Sales and Gross Profit						
	2026	2025	2024	YoY variation to 2025		YoY variation 2026 to 2024	
	$	$	$	$	%	$	%
Sales	18,401,115	16,074,673	25,887,712	2,326,442	14.5%	-7,486,597	-28.9%
Cost of Sales *	14,704,410	12,800,168	21,161,717	1,904,242	14.9%	-6,457,307	-30.5%
Gross Profit	3,696,704	3,274,505	4,725,994	422,199	12.9%	-1,029,290	-21.8%
Gross Margin	20.1%	20.4%	18.3%	18.1%	-1.4%	13.7%	10.0%

**** YTD Cost of Sales in 2025 were adjusted to remove the $500k credit received from suppliers related to a client's CCAA filing.***

Expenses

During the quarter ended September 30, 2026, the Company continued to reduce its expense run-rate.

The Company's Independent Directors did not receive compensation since Q3 2025 and up to September 30, 2026. There was no stock option issued to Directors in 2025. A total of 250,000 stock options were issued to a director in 2026.

YTD September 30, 2026, the share-based compensation was $8k (2025: $19k). There was no stock option issuance in 2025 and 750,000 stock options issued in 2026 to date.

Total cash operating expenses for the quarter ended September 30, 2026 were further notably reduced by **$146k** or **13.4%** from **$1.086M** in 2025 to **$0.940M** in 2026.

Q3 2026 Consolidated Operating Expenses

	Q3 2026	Q3 2025	Variance $	Variance %
Compensation	707,110	841,373	-134,263	-16.0%
Professional fees	45,843	47,297	-1,454	-3.1%
General administrative	186,873	197,089	-10,216	-5.2%
Total Cash Operating Expenses	**939,826**	**1,085,759**	**-145,933**	**-13.4%**
Share-based compensation	0	0	0	0.0%
Total Operating Expenses	**939,826**	**1,085,759**	**-145,933**	**-13.4%**

Total cash operating expenses, before restructuring costs and adjusted for reserve reversal, in the YTD September 30, 2026 were effectively reduced by **$184k** or **6.2%** from **$2.971M** in 2025 to **$2.787M** in 2026.

YTD Consolidated Operating Expenses

	2026	2025	Variance $	Variance %
Compensation *	2,044,198	2,155,188	-110,990	-5.1%
Professional fees	156,773	217,772	-60,999	-28.0%
General administrative	585,788	597,553	-11,765	-2.0%
Total Cash On-going Operating Expenses	**2,786,759**	**2,970,513**	**-183,754**	**-6.2%**
Share-based compensation	8,290	19,409	-11,119	-57.3%
Total Operating Expenses Run-Rate	**2,795,049**	**2,989,922**	**-194,873**	**-6.5%**

*** Impact of reserve reversal in the amount of $150k eliminated in YTD 2025 Compensation to ensure proper comparative run-rates**

Impairment of Accounts Receivable

A client of one of the subsidiaries of the Company announced it was in the process of securing substantial financing in December 2024. In mid-January 2025, the client then filed under the Companies' Creditors Arrangement Act ("CCAA") without notice and announced it was closing all its locations. The client represented ~$1.6M of the gross profit in 2024.

Following receipt of the Trustee's report, there are no funds to be paid to unsecured suppliers. Consequently, the Company took an impairment charge (bad debt) to its expenses in 2024 in the amount of $1.4M. As services were also rendered in the first part January 2025, an additional amount of $248k was taken as accounts receivable impairment for the year in 2025.

As per terms of procurement, the Company recuperated $775k from suppliers in 2025. The Company booked $500k as a reduction of it costs of sales in Q2 2025 and $275k in Q4 2025.

Interests and Amortization

On September 30, 2022, as part of the closing of the 188Ont acquisition, the Company borrowed $6,000,000 from HSBC Bank Canada (now RBC). The HSBC/RBC facility was a term loan in the amount of $3,500,000 amortized over 36 months and a revolving facility operating loan (line of credit) in the amount of $2,500,000 (interest rate of prime + 1.10%) – no principal repayments are required on the revolving facility (line of credit). Interest charges are calculated monthly on outstanding balances.

The Company made the last payment on its term loan with RBC on October 14, 2025. As such the $3,500,000 term loan has been fully repaid within the terms of the credit facility.

The Company and RBC signed an amending agreement in January 2026 which extended the facility to May 31, 2026, which has now been extended to April 30, 2027. The revolving facility operating loan (line of credit) was reduced to $875,000 and the interest rate remains at RBC prime + 1.10%.

Since its inception and up to May 31, 2026, the Company has met its bank covenants related to the facilities. As the term loan was fully repaid, the covenants have been removed. The Company is exploring new financing options with financial institutions to fuel its growth.

YTD, through Q3 2026 ended September 30, 2026, the Company had depreciation and amortization in the amount of $1.1292M (2025: $1.129M) of which the intangible assets amortization related to the MFD and 188Ont acquisitions represented an amount of $1.118M (2025: $1.118M). The balance of the amortization expense was for computer equipment.

Income taxes

As at September 30, 2026 and December 31, 2025, the Company is profitable and has taxable income of $806k (December 31, 2025: $175k) and income taxes payable of $214k (December 31, 2025: $50k).

A deferred income tax credit of $296k was recorded for the nine months ended September 30 2026 (2025: $296k), in the consolidated statement of profit and loss as a function of the MFD and 188Ont acquisitions and their inherent intangible assets. An amount of $600k remains as a future tax benefit in the Company's consolidated statement of financial position as of September 30, 2026 (December 31, 2025: $896k).

EBITDA and Net Income (Loss)

For the nine months ended September 30, 2026, the Company had an positive EBITDA (Operating Profit) in the amount of **$0.902M** versus **$0.285M** for the same period in 2025, a significant improvement (profit increase) of **$0.617M** or **216.8**%.

For the nine months ended September 30, 2026, the Company had a net loss in the amount of $0.225M (all costs factored in) versus the same period in 2025 with a net loss of $0.781M, a significant improvement (loss reduction) of **$0.556M** or **71.1**%.

The results include significant non-cash items and non-recurring expenses. As evidenced in the consolidated statement of cash flows, non-cash items for the nine months ended September 30, 2026 were $0.840M (2025: $942M). Through September 30, 2026 the Company had a net income on a cash-basis of **$0.616M** versus **$0.1610M** for the same period in 2025, a significant net income improvement of **$0.455M** or **281.7%** year-over-year.

Please refer to the Non-IFRS Information and Measures and tables below, for additional information relative to performance.

Non-IFRS Financial Information and Measures:
The following financial summary is presented to provide additional insight into the operations and results of the company. Identifying non-cash items and non-recurring expenses provide complementary understanding to on-going operations.

The tables below are not IFRS compliant. The closest comparable IFRS measure to EBITDA is total operating income (loss). Such measures are standard practices for emerging companies with significant non-cash items as part of management disclosures:

Non-IFRS Information and Measures				
Adjusted Net Income - Cash Basis				
For the 9 months ended September 30				
	2026	**2025**	**Increase (Decrease)**	
	$	**$**	**$**	**%**
Net Loss	(224,935)	(780,745)	555,810	-71.2%
Non-Cash Items				
Share-based compensation	8,290	19,409	(11,119)	-57.3%
Finance charges (non-cash)	-	90,005	(90,005)	-100.0%
Amortization & Depreciation & Impairment	1,128,807	1,128,935	(128)	0.0%
Deferred Income taxes	(296,259)	(296,259)	-	0.0%
Total non-cash items	840,838	942,090	(101,252)	-10.7%
Adjusted Net Income - Cash Basis	**615,903**	**161,345**	**454,558**	**281.7%**
Reversal of reserves from prior periods *	-	(650,000)	650,000	-100.0%
Restructuring charges	-	408,800	(408,800)	-100.0%
Impairment accounts receivable	-	247,944	(247,944)	-100.0%
Adjusted Net Income - Cash Basis run-rate	**615,903**	**168,089**	**447,814**	**266.4%**

* 2025 Adjusted Net Income - Cash basis run-rate adjusted to remove the impact of reserve reversal of $150k and suppliers credit of $500k related to a client's CCAA filing, taking in prior periods.

Non-IFRS Information and Measures				
Adjusted EBITDA - Cash Basis				
For the 9 months ended September 30				
	2026	**2025**	**Increase (Decrease)**	
	$	**$**	**$**	**%**
EBITDA (Operating Profit) *	901,656	284,583	617,073	216.8%
Plus: Non-Cash Items in Operating Expenses	8,290	19,409	(11,119)	-57.3%
Adjusted EBITDA - Cash Basis run-rate	**909,946**	**303,992**	**605,954**	**199.3%**
Reversal of reserves from prior periods *	-	650,000		
Restructuring charges	-	(408,800)	408,800	-100.0%
Impairment accounts receivable	-	(247,944)	247,944	-100.0%
Adjusted EBITDA - Cash Basis adding back Severances and AR Impairment charges	**909,946**	**297,248**	**1,262,698**	**424.8%**

* 2025 EBITDA (Operating Profit) adjusted to remove the impact of reserve reversal of $150k and suppliers credit of $500k related to a client's CCAA filing, taking in prior periods.

Liquidity
On September 30, 2026 and 2025, the following are part of the Company's Consolidated Statements of Financial Position at fair market value:

Balance sheet information

	30-Sep-26	30-Jun-25	Improvement
Cash in the bank	$343,830	$63,307	$280,523
Line of Credit	-851,766	-2,077,401	1,225,635
Term loans	0	-404,105	404,105
Convetible debenture	-755,000	-950,000	195,000
Total	**-$1,262,936**	**-$3,368,199**	**$2,105,263**

The Company is focused on cash management and debt reduction.

The Company closed both of its current acquisitions with financing from recognized banks – top quality lenders. BMO is a Canadian Schedule I bank and HSBC Bank of Canada (became the Royal Bank of Canada – RBC on April 1, 2024) are banking powerhouses. Being approved and at the borrowing level the Company was able to qualify, reflects the positive perception that both financial institutions have of Ciscom. Both transactions were defined as cash-flow borrowings. Financial institutions, being sophisticated, understand the impact on such loans to the borrower's statement of financial position (balance sheet). In essence, the acquisitions have low capital asset bases and loans are paid back with future earnings/profits. Financial institutions know the risks and rely on their thorough due diligence to extend loans. All financial covenants are in good standing at the date of this MD&A.

Consequently, working capital and its ratio are not defined measures financial institutions use in such cases. The measures are based on debt servicing coverage (cash flow generation) and senior debt to profit.

The Company's operations are currently aligned to the retail sector where typically most of the sales and profits are generated in the fourth quarter.

As local and national newspapers distribution capacities are no longer available due to market changes (discontinuation of printed news), the Company now heavily relies on CPC to generate revenue. Consequently, the continued CPC labor dispute was negatively affecting the Company's revenue and profitability. As the CPC labor dispute is now resolved, normal level activities have now resumed and the Company expects a year-over-year growth in 2026.

Aside from the CPC labor dispute impact mentioned herein that affected 2024 and 2025, management is not aware of any trends or expected fluctuations that would create any liquidity deficiencies. The Company believes that cash flow from continuing operations and existing cash resources should be, yet may not be, sufficient to meet its short-term requirements. Ciscom may have to procure debt and/or equity financing to fund its operations, which success is uncertain.

Capital Resources
Management is not aware of any significant commitments or expected fluctuations with respect to its capital resources at this time for the Company and its subsidiaries.

Fixed Assets and Right-of-Use Assets
Ciscom (corporate) has no fixed assets.

Over the years, MFD has invested heavily in the development of its proprietary software and IP. As MFD used internal resources to perform the development, criteria for capitalization under IFRS were not met, and as such, investments were expensed yearly and not capitalized.

As of September 30, 2026, fixed assets are low and closed the year at $25k (December 31, 2025: $28k). The Company is operating 100% remotely (work from home). As such, fixed assets are computer hardware and software.

i) Liquidity and Capital Resources

Aside from the CPC labor dispute impact mentioned herein that affected results in 2024 and 2025, management is not aware of any trends or expected fluctuations that would create any liquidity deficiencies. The Company believes that cash flow from continuing operations and existing cash resources should be sufficient to meet its short-term requirements. Ciscom may have to procure debt and/or equity financing to fund its operations, which success is uncertain.

The activities of Ciscom are principally the management and acquisition of established organizations, with solid annual revenue ($2.5M minimum). The potential acquisition targets must fit within the Company's model and criteria. Potential acquisition targets will be financed through the completion of equity and debt transactions, such as equity offerings, the issuance of convertible debt, the assumption of standard loans from financial institutions and the issuance of shares. There is no assurance that equity capital or debt financing will be available to the Company in the future in the amounts or at the times desired or on terms that are acceptable to the Company, if at all. See "*Risks and Uncertainties*" below.

As of September 30, 2026, and to the date of this MD&A, the cash resources of the Company are held with Canadian chartered banks.

j) Prospective Acquisitions

Following Ciscom becoming a public issuer, the Company's objectives are to secure equity and debt financing as it enters in discussions with potential acquisition targets.

As part of the acquisition, Ciscom secured a credit facility with HSBC Bank Canada, an international a Canadian Schedule II chartered bank (now RBC a Canadian Schedule I chartered bank) to satisfy a portion of the cash portion of the 188Ont Acquisition.

k) Capital Disclosure and Management: The Company manages its capital with the following objectives:

- to ensure sufficient financial flexibility to achieve the on-going business objectives including funding of future growth opportunities, and pursuit of accretive acquisitions; and,
- to maximize shareholder return.

The Company monitors its capital structure and adjusts according to market conditions in an effort to meet its objectives given the current outlook of the business and industry in general. The Company may manage its capital structure by issuing new shares, repurchasing outstanding shares, assuming debt, adjusting capital spending, or disposing of assets. The capital structure is reviewed by management and its Board of Directors on an on-going basis. The Company's ability to continue to carry out its planned acquisition activities is uncertain and dependent upon securing additional financing.

In December 2024, the Company closed a private placement in the amount of $453,500 and issuing 5,668,750 Common shares. Each Common share came with one warrant. Each warrant entitles the owner to buy one Common share at $0.15 for a period of 2 years ending to December 23, 2026.

The Company had issued equity in the amount of $10,483,065 and 59,519,582 Ciscom shares as at September 30, 2026 and December 31, 2025.

Starting in January 2026, the Company is repaying the convertible debenture at the rate of $21,667 per month.

The Company manages capital through its financial and operational forecasting processes. The Company reviews its working capital and forecasts its future cash flows based on operating expenditures, and other investing and financing activities. The forecast is updated based on its on-going activities. The Company's capital management objectives, policies and processes have remained unchanged during the period ended September 30, 2026.

The Company and its subsidiaries operate as one CGU and pool cash for efficient management. The Company is subject to financial covenants with HSBC/RBC (lender). All financial covenants are in good standing at the date of this MD&A. Following the 188Ont Acquisition, the Company has had profitable operations (cash basis) and his cash flow positive when considering on-going current operations.

l) Financial Instrument and Risk Management: Financial instruments measured at fair value are classified into one of three levels in the fair value hierarchy according to the relative reliability of the inputs used to estimate the fair values. The three levels of the fair value hierarchy are:

- Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and
- Level 3 – Inputs that are not based on observable market data.

The fair value of the Company's accounts payables and accrued liabilities, and due to related parties approximate their carrying value. The Company's other financial instrument, being cash and cash equivalents, is measured at fair value using Level 1 inputs.

The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board of Directors approves and monitors the risk management processes, inclusive of documented investment policies, counterparty limits, and controlling and reporting structures. The type of risk exposure and the way in which such exposure is managed is provided as follows:

(a) Credit risk:
Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company's primary exposure to credit risk is on its cash and cash equivalents held in bank accounts. The Company has deposited the cash and cash equivalents with a high credit quality financial institution as determined by rating agencies. The risk of loss is low.

(b) Liquidity risk:

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's approach to managing liquidity is to ensure that it will have sufficient liquidity to meet liabilities when due. Accounts payable and accrued liabilities and due to related parties are due within the current operating period. The Company has a sufficient cash and cash equivalents balance to settle current liabilities.

(c) Market risk:
The Company is exposed to price risk with respect to equity prices, interest rate variations and commodity prices. Equity price risk is defined as the potential adverse impact on the Company's loss due to movements in individual equity pricesor general movements in the level of stock market. Commodity price risk is defined as the potential adverse impact and economic value due to commodity price movements and volatilities.

(d) Interest rate risk:
Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk, from time to time, on its cash balances. Surplus cash, if any, is placed on deposit with financial institutions and management actively negotiates favorable market related interest rates.

m) Major Shareholders and Related Party Disclosures

To the knowledge of the directors and senior officers of the Company, as at September 30, 2026, no person or corporation beneficially owns or exercises control or direction over common shares of the Company carrying more than 10% of the voting rights attached to all common shares of the Company other than set out below as at September 30, 2026:

Name	Number of Common Shares issued	Percentage of outstanding and issued Common Shares	Percentage of outstanding Common Shares - fully diluted
Paul Gaynor/Whittaker Inc.	14,748,368	24.8%	23.6%
Dave & Nashly Mathews	10,659,389	17.9%	17.0%
Jeff Bisset/Interact Direct Holdings Limited	10,389,000	17.5%	16.6%
Total Common Shares Issued	59,519,582	100.0%	95.1%
Total Common Shares Fully diluted	62,585,082		100.0%

None of the Company's shareholders have different voting rights than other holders of the Company's common shares.

n) Related party disclosures

Related parties include the members of the Board of Directors, officers of the Company, close family members and enterprises that are controlled by these individuals as well as certain persons performing similar functions.

As part of the key management personal employment agreements, the Company may be required to make additional payments for all key management personal up to $462,500 pursuant to yearly incentive compensation plans on the achievement of set objectives and key performance indicators. The Company may also be required to make payments for all key personal up to $1.576M upon termination without cause. The above payments are recorded in the consolidated financial

statements as they become due. Key management personnel compensation for the nine-month periods ended September 30, 2026 and 2025 are:

	Sept. 30, 2026	Sept. 30, 2025
	$	$
Salaries, bonuses and benefits	**472,596**	733,700
Directors and officers' compensation	**0**	25,384
Share-based compensation	**8,290**	19,409
Closing balance	**480,886**	778,493

Since the Company's inception through September 30, 2026, Michel Pepin subscribed to 3,222,500 Ciscom Shares of the Company at prices ranging from $0.02 to $0.10 per share and has received 2,125,000 Ciscom Shares as a builder of the Company. He was also granted 500,000 Ciscom Options. Mr. Pepin transferred 1,050,000 Ciscom Shares to family members.

The above share subscriptions and grant for Mr. Pepin were part of Builder's subscriptions, open market buys and private placements which are considered normal transactions related to a new company and it begins operations.

From time to time, the Company may be involved in litigation relating to claims arising out of operations in the normal course of business. As at September 30, 2026 and December 31, 2025, there were no pending or threatened lawsuits that could reasonably be expected to have a material effect on the results of the Company's operations. Aside from the items described below, there are no proceedings in which any of the Company's directors, officers or affiliates are an adverse party or have a material interest adverse to the Company's interest.

In December 2023, a former executive, who was terminated for cause, filed a claim, which was subsequently amended, against the Company for alleged wrongful dismissal and punitive damages for a total of approximately $550,000 against the Company and filed a defamation claim against a current executive of the Company for an amount of $2.5 million. In the course of 2024, the Company and its executive filed a defense to the claim against them and the executive filed a defamation counterclaim in the amount of $1,250,000, inclusive of $250,000 for aggravated, punitive, and exemplary damages, to the former executive.

In January 2024, the Company issued a claim against the same former executive for the non-repayment of the Promissory Note in the amount of $180,000 plus on-going accrued interests.

While the Company and its executive believe they will be successful defending both claims, a provision of $300,000 (now reduced to $150,000) was initially recognized as salaries and wage and the Company expensed a loan loss provision in the amount of $201,215 in the consolidated financial statements for the year ended December 31, 2023 (2025 and 2024: Nil). There is a risk that the actual loss will exceed the amount accrued.

o) Share Capital

The Company had issued equity in the amount of $10,483,065 and 59,519,582 Ciscom Share as at September 30, 2026 and December 31, 2025.

The Company has reserved a rolling 10% of its issued and outstanding Common Shares for its Stock Option Plan. A total of 3,010,500 Ciscom Options are in circulation as of September 30, 2026

(December 31, 2025: 2,700,500). Each option consists of one Common Share exercisable for 5 years. As of September 30, 2026, exercisable Ciscom Options are:

	Number of options	Weighted average exercise price
Balance, December 31, 2024	4,038,000	$0.24
Granted	0	$0.10
Expired	-1,337,500	$0.21
Balance, December 31, 2025	**2,700,500**	**$0.21**
Granted	750,000	$0.10
Expired	-440,000	$0.27
Balance, June 30, 2026	**3,010,500**	**$0.21**

Number of options	Exercisable	Exercise price	Expiry date	Remaining contractual life (years)
35,000	35,000	$0.25	Feb-27	0.34
500,500	500,500	$0.55	Sep-27	0.92
150,000	150,000	$0.55	Feb-28	1.34
650,000	650,000	$0.17	Feb-29	2.34
250,000	250,000	$0.10	Jun-29	2.67
675,000	675,000	$0.10	Oct-29	3.04
500,000	500,000	$0.10	Mar-31	4.46
250,000	250,000	$0.10	Jun-31	4.71
3,010,500	**3,010,500**	**$0.21**		

The Company issued 483,044 warrants to retail investors. Each warrant entitles the owner to buy one Common share at a price of $1.00. All warrants have expired by the end of Q1 2026.

The Company issued 500,000 performance warrants expiring in May 2025. Each warrant entitles its owner to buy one Common share at $0.25. No performance warrants were exercised and the plan has been discontinued.

In relation to the Company's private placement that closed in December 2024, the Company issued 5,668,750 warrants entitling the owner to purchase one Common shares at a price of $0.15 for a period of 2 years ending to December 23, 2026.

	Number of warrants	Weighted average exercise price
Balance, December 31, 2024	6,376,343	$0.19
Expired in 2025	-640,422	$0.16
Balance, December 31, 2025	**5,735,921**	**$0.15**
Granted in 2026	0	$0.00
Expired in 2026	-67,171	$1.00
Balance, September 30, 2026	**5,668,750**	**$0.15**

p) *Disclosure of Internal Controls*

Management has established processes to provide them with sufficient knowledge to support representations that they have exercised reasonable diligence to ensure that the financial statements (i) do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, and (ii) fairly present in all material respects the financial condition, results of operations and cash flow of the Company, in each case as of the date of and for the periods presented by such statements.

q) *Risks and Uncertainties*

The acquisition, management and development of acquired companies are subject to certain risks associated with such investments. While the management team of the Company has decades of relevant experience, the Company itself is at an early stage of development. The Company is a new entity, and it acquires established entities with historical solid financial backgrounds which mitigates risks to some extent. Management and the directors of the Company believe that, in particular, the following risk factors should be considered by prospective investors. It should be noted that this list is not exhaustive and that other risk factors may apply. An investment in the Company may not be suitable for all investors.

r) *Development Stage Company and Acquisition Risks*

The Company is a roll up company focused primarily on the acquisition and development of businesses. There is no assurance that through any of the Company's acquisition projects that the Company will realize any profits in the short to medium term, if at all. Any profitability in the future from the business of the Company will be dependent upon developing and commercially advancing and promoting the companies acquired, to maintain existing and increase sales. The acquisition and development of businesses involves a certain degree of financial risk over a significant period of time that even a combination of management's careful evaluation, experience and knowledge may not eliminate. Certain expenses may be required to establish cash reserves. The profitability of the Company's operations will be, in part, directly related to the cost and success of its acquisition and development programs, which may be affected by several factors.

s) *Capital Markets*

The price of the Company's securities, its financial results, and its access to the capital required to finance its acquisition activities may in the future be adversely affected by market conditions. Factors beyond the Company's control such as, central banks and financial institutions, interest rates, exchange rates, inflation or deflation, currency exchange fluctuation, global and regional supply and demand, production and consumption patterns, speculative activities, taxes, and international political and economic trends, conditions, and events. If these or other factors adversely affect the availability of capital that are the subject of the Company's acquisition efforts, the market price or growth of the Company's securities may decline.

t) *Market Fluctuation and Commercial Quantities*

The market for available and viable companies to acquire is influenced by many factors beyond the Company's control, including without limitation the of capital financing, government legislation and regulations including those relating to prices, interest rates and taxes, and it is impossible to assess with certainty the impact of various factors that may affect commercial viability such that any

adverse combination of such factors may result in the Company not receiving an adequate return on invested capital.

u) *Option and Joint Venture Agreements*

The Company has not to date but may enter into option agreements and/or joint ventures as a means of acquiring business interests. Any failure of any partner to meet its obligations to the Company or other third parties, or any disputes with respect to third parties' respective rights and obligations could have a material adverse effect on the Company's rights under such agreements. Furthermore, the Company may be unable to exert direct influence over strategic decisions made in respect of properties that are subject to the terms of these agreements, and the result may be a materially adverse impact its strategic value.

v) *Financing Risks*

Although the Company currently has sufficient cash and cash equivalents, the Company relies on sources of operating cash flow from its subsidiaries. There is no assurance that additional funding will be available to it for further subsequent acquisitions and development of its projects. Further acquisitions and development of the Company's projects may be dependent upon its ability to obtain financing through equity or debt, and although the Company has been successful in the past in obtaining financing through the sale of equity securities, there can be no assurance that it will be able to obtain adequate financing in the future or that the terms of such financing will be favorable. Failure to obtain such additional financing could result in the delay or indefinite postponement of further acquisition and development of the Company's projects.

w) *Government Regulations, Permitting and Taxation*

The Company's acquisitions, operations are subject to standard government taxation under the Excise Tax Act of Canada. No abnormal taxation or regulation is expected or that is not provisioned for within an acquisition of a business that the company engages in.

x) *Health, Safety and Community Relations*

The Company's operations through various acquisitions may be subject to various health and safety laws and regulations that impose various duties on the Company's operations relating to, among other things, worker safety and obligations in respect of surrounding communities. The company will be careful to weigh acquisitions opportunities within these categories carefully. These laws and regulations also grant the relevant authorities' broad powers to, among other things, close unsafe operations and order corrective action relating to health and safety matters. The costs associated with the compliance with such health and safety laws and regulations may be substantial and any amendments to such laws and regulations, or more stringent implementation thereof, could cause additional expenditure or impose restrictions on, or suspensions of, the Company's operations. The Company would, if necessary, comply with the extensive laws and regulations governing the protection of the environment, waste disposal, worker safety, and, to the extent reasonably practicable, to create social and economic benefit in the surrounding communities.

y) *Reliance on Key Personnel*

The Company's development to date has largely depended and in the future will continue to depend on the efforts of key management and other key personnel. A requirement of an acquired business is for their former management to remain on for at least 2 years following the acquisition. Premature Loss of any of these people, particularly to competitors, could have a material adverse

effect on the Company's business. Further, with respect to future development of the Company's projects, it may become necessary to attract both international and local personnel for such development. The marketplace for key skilled personnel is becoming more competitive, which means the cost of hiring, training and retaining such personnel may increase. Factors outside the Company's control, including competition for human capital and the high level of technical expertise and experience required to execute this development, will affect the Company's ability to employ the specific personnel required. The failure to retain or attract enough key skilled personnel could have a material adverse effect on the Company's business, results of operations and financial condition. The Company has not taken out and does not intend to take out 'key person' insurance in respect of any directors, officers or other employees.

z) Competitive Industry Environment

The roll up industry is competitive, both domestically and internationally. The Company's ability to acquire businesses and develop those businesses in the future will depend on its ability to select and acquire suitable profitable, stable and established businesses. The Company may be at a competitive disadvantage in acquiring additional businesses because it must compete with other individuals and companies, many of which have greater financial resources, operational experience, and technical capabilities than the Company. Competition could adversely affect the Company's to realize its objectives.

aa) Global Financial Conditions

Recent global financial conditions have been characterized by increased volatility and access to public financing, which has been negatively impacted. These conditions may affect the Company's ability to obtain equity or debt financing in the future on terms favorable to the Company or at all. If such conditions continue, the Company's operations could be negatively impacted.

bb) Covid-19 and other contagious diseases Risks and Strategic & Operational Risks

While the worldwide emergency measures taken to combat the COVID-19 pandemic are largely past, current contagious and respiratory diseases are on the rise and could impact the economy if they spread widely. The resurgence of the COVID-19 pandemic or other diseases could adversely impact the Company's financial condition in future periods as a result of reduced business opportunities via acquisitions and dispositions of acquisitions and development of those businesses.

cc) Liquidity risk and capital management

Market volatility and stressed conditions resulting from a resurgence of the COVID-19 and the measures implemented to control its spread could limit the Company's access to capital markets and ability to generate funds to meet out capital requirements. Sustained global economic uncertainty could result in more costly or limited access to funding sources.

dd) Subsequent Events

None.

END of the MD&A