CISCOM CORP

AI Powered Data Driven MarTech Focused

Annual & Special Meeting of Shareholders

CSE: CISC, OTCQB: CISCF
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All dollar figures are in Canadian currency unless otherwise stated.

2025: Review

- **A year of Challenges**
  - CPC labour dispute
  - Client CCAA filing
- **A year of Opportunities**
  - Technology Investment
    - Process Automation
    - AI Enablement
  - Product/Offering Diversification
    - Market Differentiators

2026: First 6 Months

Built Back Revenue & Gross Profit

- Q2 2026 Sales of **$5.727M**, up **37.1%** YoY.
- YTD 2026 Sales of **$10.693M,** marginally down **1.5%** YoY due to lingering CPC and client CCAA impacts in Q1 2026.
- Q2 Gross Profit of **$1.182M**, up **16.9%** YoY.
- YTD Gross Profit of **$2.239M**, up **2.4%** YoY.

Reduced Expenses

- Strong cost discipline:
  - Q2 2026 cash operating expenses reduced by **7.4%** YoY.
  - YTD 2026 expenses reduced **9.2%** YoY.
- Directors' fees suspended indefinitely.

Please read the entire Q2 2026 MD&A to properly understand the context of the above statements

2026: First 6 Months (cont'd)

EBITDA (Operating Profit) & Net Income

- YTD 2026 EBITDA of **$392k**, up **$240k** or **158.4%** YoY.
- YTD 2026 Net Income on a cash basis of **$0.254M**, up from **$0.050M** in 2025.
- Reduced YTD 2026 Net Loss of **$0.309M**, improved from **$0.592M** in 2025.

Reduced Debt, Improved Working Capital

- Term loan fully repaid in October 2025.
- Revolving facility reduced to **$0.875M**, extended to **April 30, 2027**.
- All bank covenants met; **covenants removed** after term loan repayment.
- Convertible Debenture repayment of **$0.130M** in the first 6 months of 2026.
- Company remains focused on cash management and debt reduction.
  - Bank debt and convertible debenture reductions of **$1.791M** since July 1, 2025.
  - Improved working capital by **$0.964M** since July 1, 2025.
  - Improved working capital by **$0.594M** since December 31, 2025.

Please read the entire Q2 2026 MD&A to properly understand the context of the above statements

2026: First 6 Months (cont'd)

Outlook

- Management expects **YoY growth in 2026**.
  - **Focused** efforts to increase current clients' share of budget
  - New Business Development
  - **New** Service Offering
- The Company and its subsidiaries continue to **enhance and diversify their proprietary service offerings integrating AI.**
- Future acquisitions depend on securing additional equity and financing at the right costs.

2026: First 6 Months (cont'd)

Revenue Growth Focus

- **Launched New Products/Offerings**
- **3 New Digital and Analytics Solutions**
  - Engage+
  - Mixography
  - Shopography
- **Prospect Intelligence Platform (PIP)**

- ***Unique Offering***
- ***Proprietary Technology***
- ***Market Leadership***

MANAGEMENT AND DIRECTORS

Solid and Experienced Management / Board of Directors

- Michel Pepin, CPA, CA: President & CEO (director)
- Dave Mathews: Chief Commercial Officer (director)
- Jeff Bisset: President Client List (ind. director)
- Blair Severn: President/Owner Enabling Ideas (ind. director)
- Paul Gaynor: Former Board Chair (ind. director)
- Angel Valov, Ph.D.: Capital Market Investors (ind. director)
- Frank Linhart, CPA, CMA: Chief Financial Officer
- Sheri Rogers: President of Prospect Media

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